

The Adaptive and Maladaptive Consequences of Rule-Following

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Outline

1. The Consequences of Rule-Following
2. The Insensitivity Effect - assumptions
3. Empirical support
4. Study: The insensitivity effect as a function of Pliance/Tracking in healthy subjects
5. Future directions

The Consequences of Rule-Following

The **Bright Side** (Törneke, 2010)

= Govern behavior without prior experience with the contingencies specified in the rule

- *E.g., “If you wear your jacket you will feel warm”*
- *E.g., “If you study hard, you will increase your chances of finding a good job”*
- *E.g., “If I do good for another, I will go to heaven when I die”*

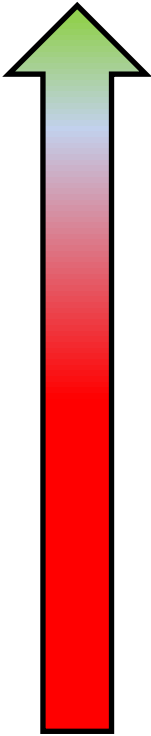
The **Dark Side**

= Difficulties to adapt to changes in contingencies

- ***“The Insensitivity Effect”*** (e.g., Hayes 1986)

The Insensitivity Effect - assumptions

Depends on the type of rule-governed behavior (Zettle & Hayes,1982) :

- 
- Tracking: under the control of a correspondence between the contingencies specified in the rule and the way the world is arranged.
 - E.g., *“Go right on the next street and you will find your house.”*
 - Pliance: under the control of speaker-mediated consequences for a correspondence between the rule and the relevant behaviour.
 - E.g., *“You can have dessert after you eat your vegetables.”*
 - Augmenting: under the control of changes in the capacity of events to function as reinforcers or punishers.
 - E.g., *“Wouldn’t an ice cold beer go good right now?” (Motivative)*
 - E.g., *“That paper is worth a lot of money” (Formative)*

The Insensitivity Effect - assumptions

Depends on the population:

– Clinical vs non-clinical populations:

≠ in the extent to which one is preoccupied with following rules which allows one to avoid aversive thoughts, feelings, sensations, memories, ... (Hayes, Strosahl, & Wilson, 1999)



Empirical support

Research evidence concerning
the insensitivity effect:

- As a function of rule-type
- As a function of population

Is scarce and inconsistent (e.g.,
McAuliffe et al., in press & Baruch et al., 2007) !!



The insensitivity effect as a function of Pliance/Tracking: **Aims**

Investigating the insensitivity effect as a function of pliance and tracking in:

- Non-clinical subjects
- Chronic pain patients

=> more empirical clarity!

The insensitivity effect as a function of Pliance/Tracking in healthy subjects

- Replicate + extend previous findings (i.e. McAuliffe et al., in press & Baruch et al., 2007) in healthy subjects (n=75).
- **Research Questions:**
 - Will we observe an insensitivity effect as a function of rule-following?
 - Will this rule-based insensitivity effect be moderated by:
 - the type of rule presented
 - and its accuracy?

Procedure

1. General information about the task

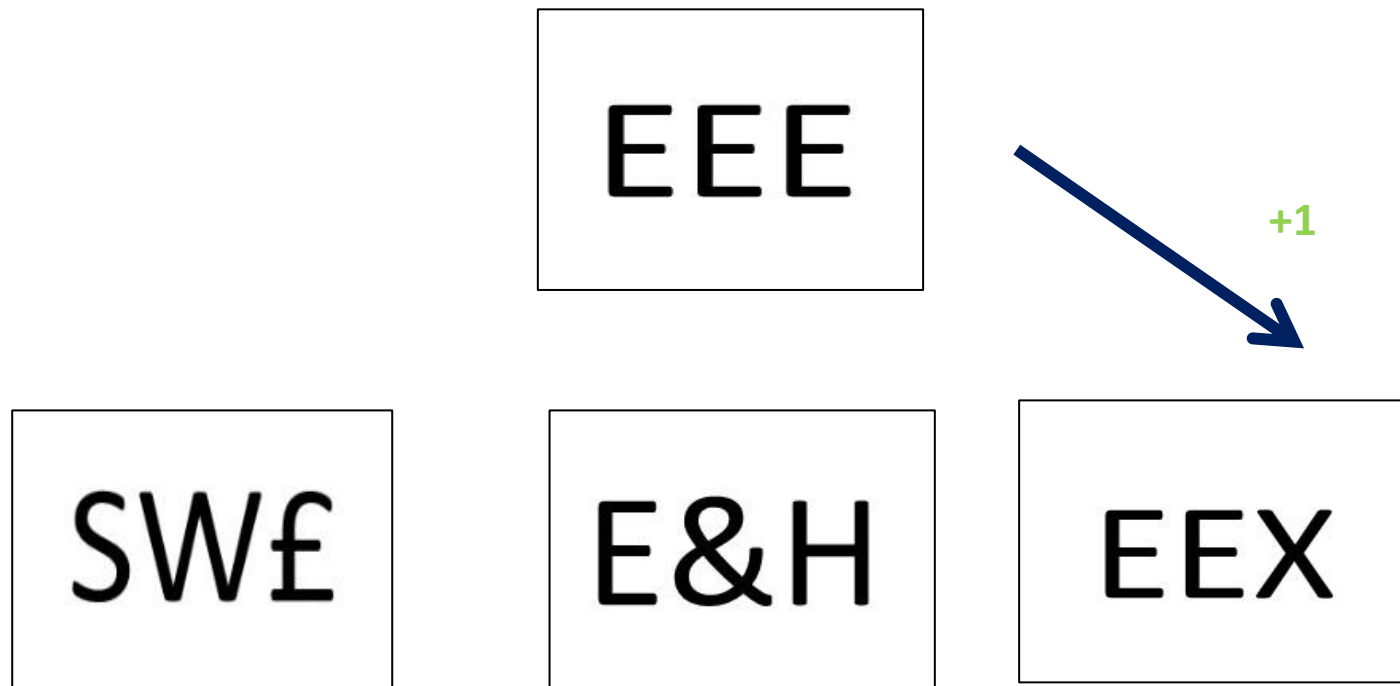
- Stimuli
- Contingencies in the task
 - Correct response = +1
 - Wrong response = -1

Total score is always
presented on the screen

2. Example of a trial in a Matching To Sample task

= A conditional discrimination task

Example of a Matching to Sample trial



Procedure

1. General information about the task

- Stimuli
- Contingencies in the task
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Total score is always
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2. Example of a trial in a Matching To Sample task

= A conditional discrimination task

3. Actual Matching to Sample task

Manipulations in the Matching to Sample task:

Five conditions via:

– Manipulation of **type** of instruction

- Ply : *“I want you to select the symbol that is most like/least like the symbol at the top of the screen. Remember: I (the researcher) will be checking your performance at the end of every session”.*
- Track : *“If you want to gain points then select the symbol that is most like/ least like the symbol at the top of the screen”.*
- Contingency shaped/no instruction group

– Manipulation of **accuracy** of the instruction:

- The extent to which there is a correspondence between the rule and the contingencies in the task

Manipulations in the Matching to Sample task

Contingencies

- 6 blocks of each 20 trials
 - **Blocks 1-3 = first half:**
Selecting the stimulus with the most similarities = correct (+1)

Reversal of the contingencies

- **Blocks 4-6 = second half:**
Selecting the stimulus with the least similarities = correct (+1)

Example of the contingencies

Blocks 4-6
(least like)

+1

SW£

EEE

Blocks 1-3
(most like)

+1

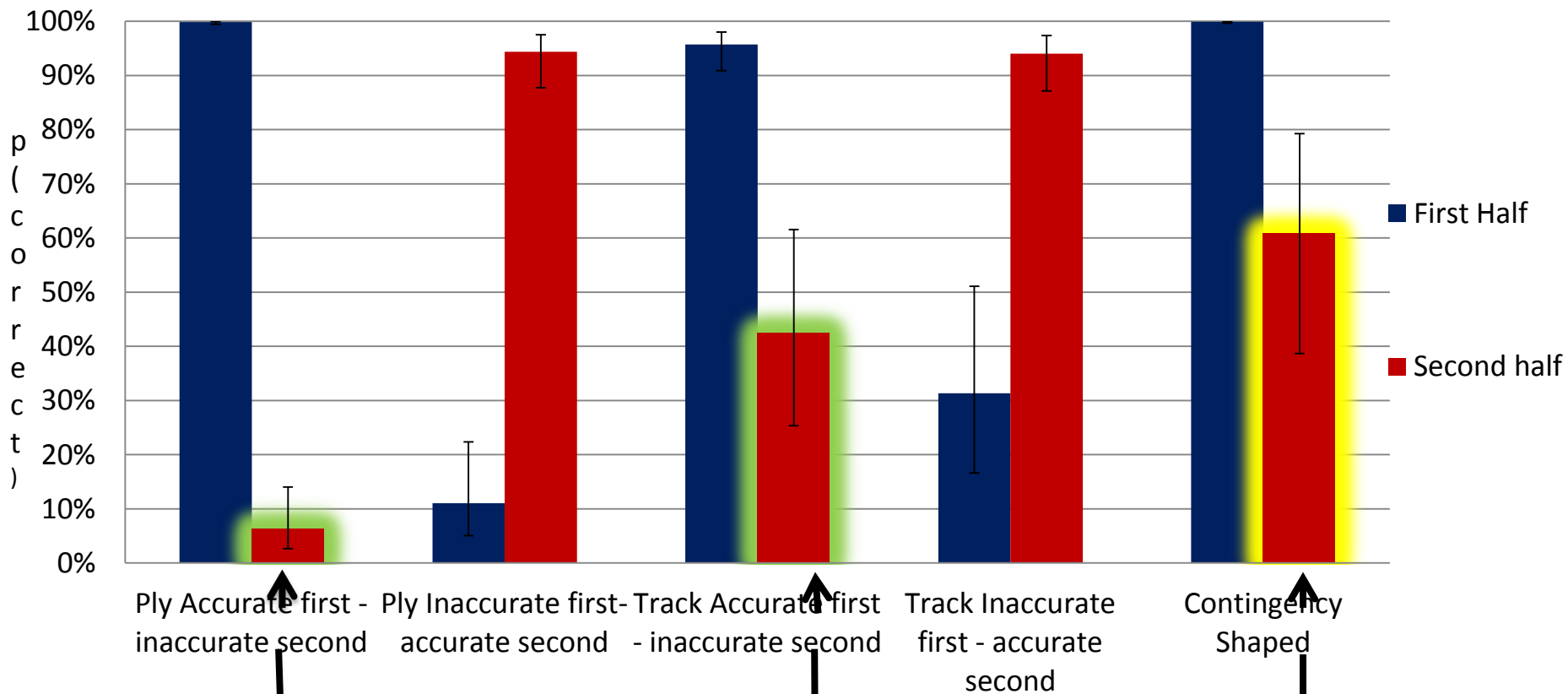
E&H

EEX

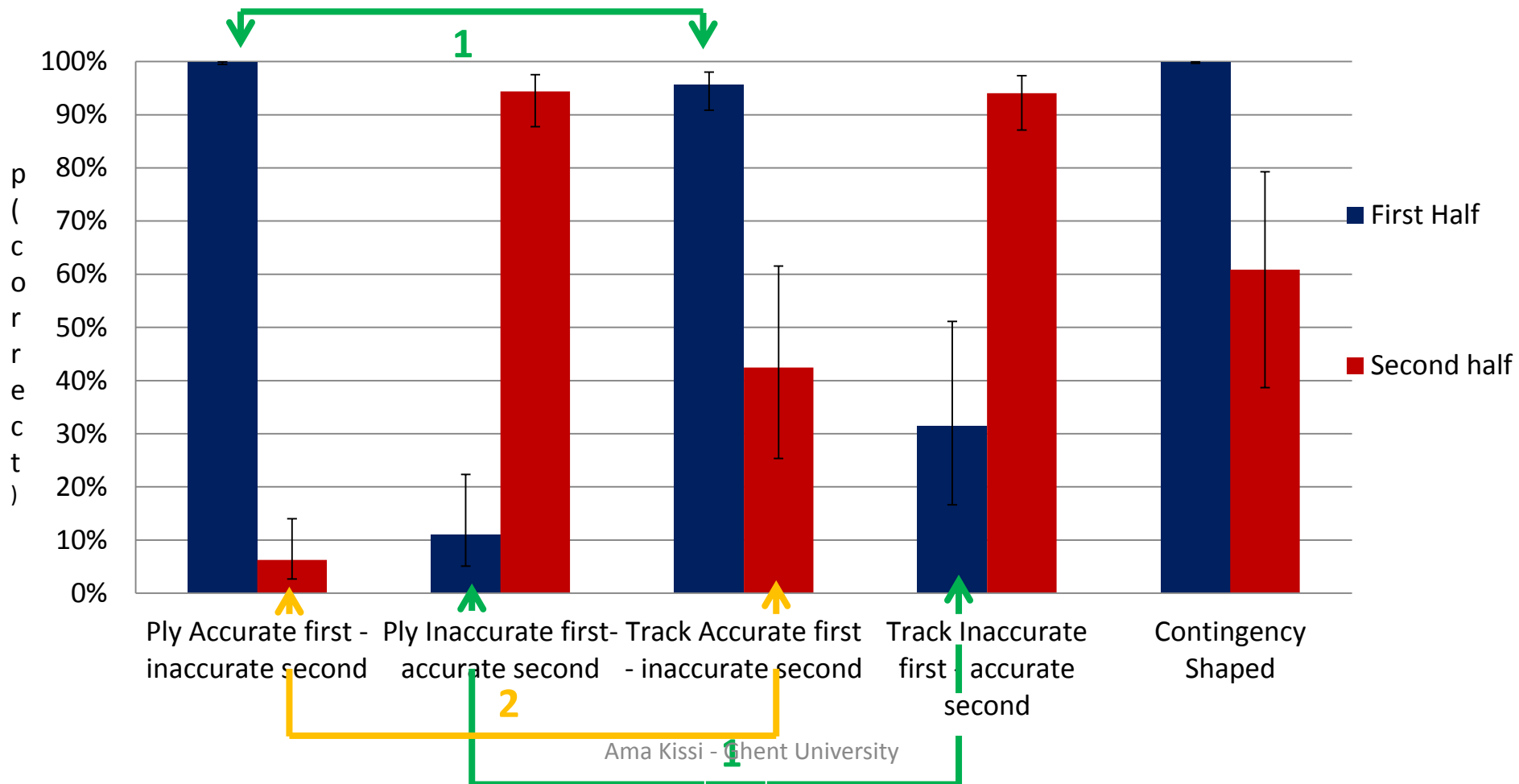
Overview of the 5 conditions

First Half (most like)	Second Half (least like)	Participants per condition
1. Ply – accurate: Most like	Ply- inaccurate: Most like	N= 15
2. Ply – inaccurate: Least like	Ply - accurate: Least like	N=15
3. Track - accurate: Most like	Track – Inaccurate: Most like	N=17
4. Track – inaccurate: Least like	Track – accurate: Least like	N=15
5. Contingency shaped	Contingency shaped	N=13

Results



Results



Discussion

- Indications for differences in the rule-based insensitivity effect as a function of:
 - The instruction type (ply versus track)
 - Accuracy of the instruction (accurate versus inaccurate)
- Likely that rules play a role in the contingency shaped group!



Limitations

- **Preliminary results!**
 - Ceiling effects
 - Possible explanations:
 - Effect of instructions in general were very strong
 - Task was too easy (contingency shaped group)
 - Operational issues:
 - Manipulation of pliance and tracking was not so clear
 - I.e. difference between speaker mediated versus non-speaker mediated consequences

Future Directions

More research about the insensitivity effect as a function of the type of instructions (+accuracy):

- ≠ paradigms
- ≠ populations (clinical versus non-clinical populations)
 - In a context in which rule-following is contingent upon the avoidance of painful stimuli

Obey the Rules



Thank you for your attention!

RULES



RULES!
1. You **SHALL!**
2. You **WILL!**
3. You **MUST!**